

1. INVOICING PREFERENCE - circle one and provide details EDI (CONTACT NAME) _____ EMAIL ADDRESS _____ FAX(Fax #) _____		
2. Do You Require Sales Order Acknowledgements? _____ Contact _____ By Fax(Fax #) _____ By Email(Address) _____		
3. Monthly Account Statement Needed? __Yes __No	4. Date Present Ownership Took Control:	5. List Any Buying Group Affiliations:
6. Are the Applicants A/R and/or Other Current Assets Encumbered by a Lien or Security Interest? ____Yes ____No If yes, by whom?		
7. Estimated Yearly Lenox® Sales Volume (1 st year): \$	8. Amount of Lenox® Credit Line Requested: * \$	9. Amount of Initial Lenox® Order: \$
10. Financial Statements are Attached: __Yes __No If Not, Would You be Willing to Submit Your Latest Financial Statements (Balance Sheet/Income Statement) if Deemed Necessary? __Yes __No <i>FINANCIAL STATEMENTS PROVIDED WILL BE HELD IN STRICT CONFIDENCE</i>		

BANK INFORMATION - Bank Name _____ Account # _____
Contact Name _____ Title _____
City _____ State/Province _____ Phone _____ Fax _____

TRADE REFERENCES All inquiries are made in a confidential manner. If a reference is for a company with which you are related, please indicate relationship. Note: National references are preferred over local/regional.

Name _____ Name _____
City _____ State/Province _____ City _____ State/Province _____
Phone _____ Fax _____ Phone _____ Fax _____

Name _____ Name _____
City _____ State/Province _____ City _____ State/Province _____
Phone _____ Fax _____ Phone _____ Fax _____

TERMS / CONDITIONS

The undersigned agrees that the relationship between them and Lenox® and any and all actions between them shall be subject to the laws of the Commonwealth of Massachusetts and may be brought in the Superior Court of Hampden County, Massachusetts. The parties hereto expressly assent to the personal jurisdiction of the Superior Court of Hampden County, Massachusetts, for purposes of any and all disputes arising out of this application and any transaction undertaken in connection therewith.

The undersigned agrees that any invoice remaining unpaid as of the thirtieth day past the net due date shall be subject to a service charge at the maximum rate allowed by law. If at any point in time any portion of the account becomes past due, all amounts due and owing Lenox® shall be immediately due and payable without need for demand. If in Seller's judgment, the financial condition of the Buyer at any time does not justify the terms of payment specified, Seller reserves the right to require full payment in cash before order entry, manufacture, shipment, or delivery.

Change of Ownership: I/We understand that we must notify Lenox® in writing & by certified mail of any change in ownership, the name of the business, or structure of the business under which credit is herein established.

Release Authorization of Credit Records

The undersigned hereby authorizes the release of trade and bank reference information to Lenox® for the purpose of establishing or maintaining an account with Lenox®. By initialling this paragraph, as a partner, proprietor, or officer of a recently established company, I authorize Lenox® to investigate my personal credit and financial records. I hereby allow Lenox® to request and obtain consumer credit reports on me in connection with present and future credit investigations. _____(please initial)

Default Agreement

The undersigned hereby agree to the sales terms & conditions of Lenox®. In the event of default, I/We hereby agree to pay all reasonable collection fees/costs, including those of an attorney(s) or third party collection agency, incurred by Lenox® in pursuit of payment from us.

The undersigned hereby represents that the information given on this document is true and correct and hereby confirms agreement to the above terms / conditions.

Signature _____
(Officer, Partner, Owner) Title Date

PLEASE PRINT NAME HERE: _____

TO BE COMPLETED BY LENOX® SALES REP
SALESPERSON/REP AGENCY:

TYPE OF ACCOUNT: